**Tai-Sen He, Ph.D.**

Economics Programme

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**Academic Position**

Assistant Professor, Nanyang Technological University, Singapore, since 2013

**Education**

Ph.D. in Economics, Brown University, USA, 2013

M.A. in Economics, National Chengchi University, Taiwan, 2003

Bachelor of Finance, National Chengchi University, Taiwan, 2001

**Research Fields**

Behavioural and Experimental Economics (with a focus on languages), Psychology and Economics

**Teaching Fields**

Behavioural and Experimental Economics, Financial Economics, Microeconomics

**Publications**

( \* indicates corresponding author; student underlined)

**2023**

1. Tai-Sen He\* (expected in 2023). Strategic Uses of Pronoun Drop in Economic Decision-making. ***Routledge Handbook of Pronouns***, Forthcoming.

**2022**

1. Josie I Chen, Tai-Sen He\*, Hsin-Ya Liao (2022). Does Speech Rate Influence Intertemporal Decision? An Experimental Investigation. ***PLoS ONE***, 17 (2): e0264356.

**2021**

1. Josie I Chen and Tai-Sen He\* (2021). Discounting from a Distance: The Effect of Pronoun Drop on Intertemporal Decisions. ***Journal of Economic Psychology***, 87, 102454.
2. Mongoljin Batsaikhan, Tai-Sen He\*, and Yupeng Li (2021). Accents, Group Identity, and Trust Behaviors: Evidence from Singapore. ***China Economic Review***, 70, 101702.

**2020**

1. Tai-Sen He\* (2020). The Framing Effect of Tax–Transfer Systems. ***Journal of the Economic Science Association***, 6(2), 213–225.
2. Gabriel Yong Ping Chua, Hui Jun Er, Shao Yi Liaw, Tai-Sen He\* (2020). Pitch Right: The Effect of Vocal Pitch on Risk Aversion. ***Economics Bulletin***, 40(4), 3131–3139.
3. Tai-Sen He\*, Lili Qin (2020). On the Developmental Origin of Intrinsic Honesty. ***PLoS ONE***, 15 (9): e0238241.
4. Tai-Sen He\*, Yohanes E. Riyanto, Saori C. Tanaka and Katsunori Yamada (2020). Pronoun Drop and Prosocial Behavior: Experimental Evidence from Japan. ***Journal of the Economic Science Association***, 6(1), 13–25.

**2019**

1. Josie I Chen, Tai-Sen He\* and Yohanes E. Riyanto (2019) “The Effect of Language on Economic Behavior: Examining the Causal Link between Future Tense and Time Preference in the Lab”. ***European Economic Review***, 120: 103307.
2. Tai-Sen He, Louis Putterman and Liangjun Wang (2019). Do China’s People Favor Redistribution? Evidence from an Incentivized Experiment. ***Pacific Economic Review***. 24 (2), 293–324.

**2018**

1. Tai-Sen He and Fuhai Hong (2018). Risk Breeds Risk Aversion. ***Experimental Economics***, 21 (4), 815–835.

**2017**

1. Tai-Sen He\* (2017). "I" Make You Risk-averse: The Effect of First-person Pronoun Use in a Lottery Choice Experiment, ***Economics Letters***, 153, 39–42.

**2006**

1. Kuo-Liang Wang and Tai-Sen He (2006). A Study of Technical Efficiency of International Tourist Hotels in Taiwan, ***Tourism Management***, Terry V. Liu (Ed.), New York: Nova Science, 211-224.

\* Reprinted in Taiwan: Economic, Political and Social Issues, Lachlan N. Roberts and Cooper R. Lewis (Ed.), New York: Nova Science, 125 – 138, 2008.

**Grants Received**

“Training Children’s Strategic Reasoning” (MOE AcRF Tier 1 Grant, S$84,731.97, Principle Investigator, 2020-2023)

“The Apple Doesn’t Fall Far From the Tree: An Experimental Study on Intergenerational Transmission of Preferences” (MSF Family Research Fund Academic Grant, S$82,560, Lead Member and Principle Investigator, 2016-2019)

“The Evolution of Cooperation, Endogenous Partner Selection and Homophily in Social Networks” (MOE AcRF Tier 2 Grant, S$248,985, Co-PI, 2015-2018)

“The Role of Languages in Shaping Economic Preferences: An Experimental Investigation Using the Mandarin-English Bilingual Subjects in Singapore” (MOE AcRF Tier 1 Grant, S$85,415, Principle Investigator, 2014-2017)

“How Do Economic, Social and Linguistic Factors Shape Social Preferences? Three Experimental Studies” (Start-up Grant, Nanyang Technological University, S$34,996, Principle Investigator, 2013-2015)

**Referee for**

Journal of Public Economics, Journal of Economic Behavior & Organization, China Economic Review, Economic Inquiry, Economics Letters **(Outstanding Reviewer Award)**, Journal of Behavioral and Experimental Economics, Natural Hazards, PLoS ONE, Public Finance Review, Singapore Economic Review, Applied Economics Letters, Sustainability